

EXPERIENCE, EXPERTISE AND KNOW-HOW... DELIVERING RESULTS



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DELIVERING RESULTS

OUR MISSION

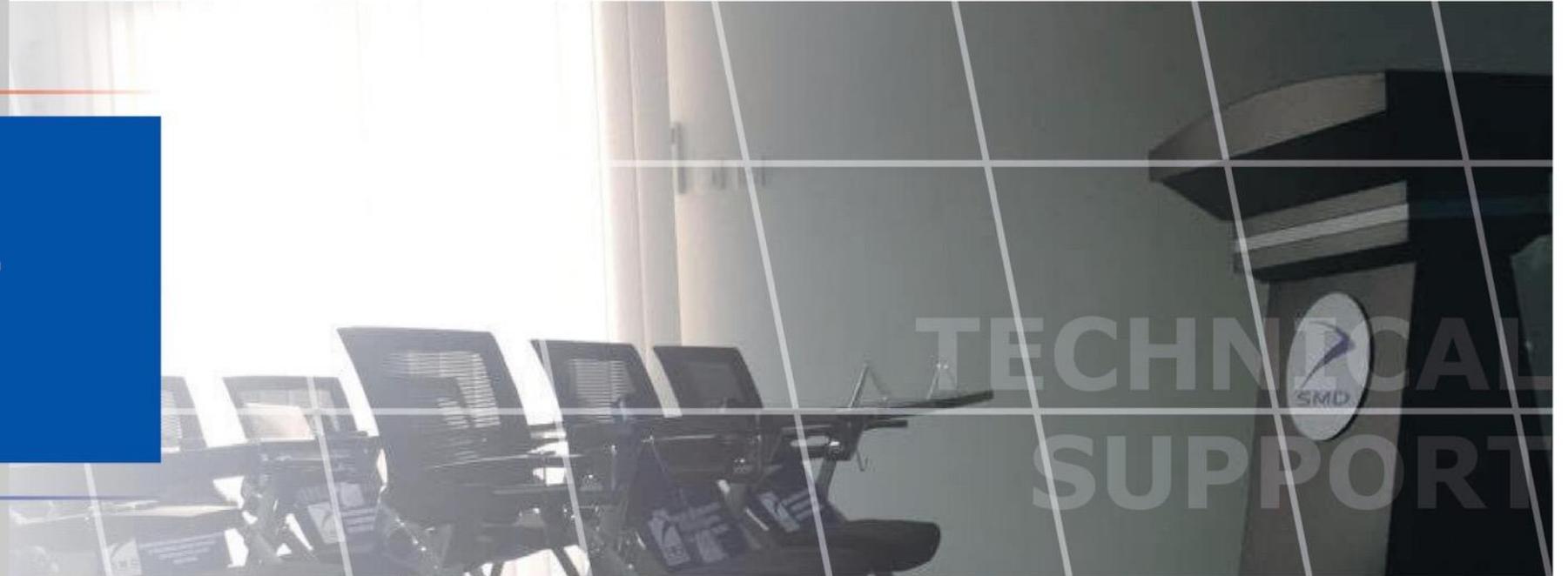


To assist governments and other public institutions, implement results-based management strategies through:

- *Training and capacity development*
- *Technical assistance*
- *Research and Technical Studies*

SMD
Policy Management Associates

TECHNICAL SUPPORT



TECHNICAL SUPPORT TEAM

Banjul, The Gambia – Dakar, Senegal

Ext. Business
Development Associates:
Nigeria, Liberia Sierra
Leone & Ghana

Advisory
Board of Directors



Sana M. Darboe
CEO & President



Succeed T.C. Ufomadu
*Manager, Training &
Business Development*



Fatou Ndao
*Admin and
Finance Manager*



Gabriel C. Njie
Project Manager



Cecilia L. Cassell
*Admin & Finance
Officer*



Khadijah Jallow
*Business
Development
Officer*



Papa Ada Seck
*Training
Programme
Coordinator*



Gibril Darboe
*Programme
Assistant*



Iba Sy
*Public
Procurement
Specialist*



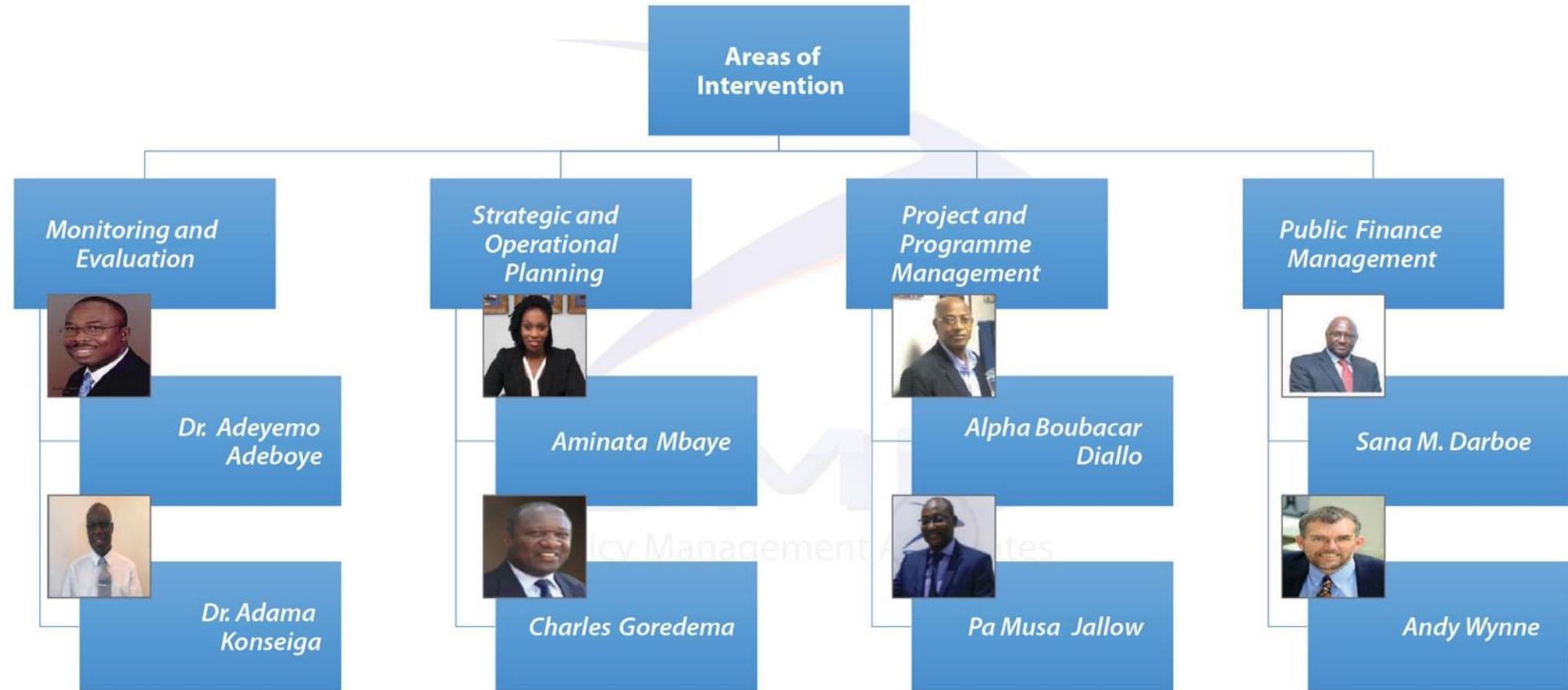
Hamet Sow
*Engineer –
Statistician
Economist*

ASSOCIATE CONSULTANTS



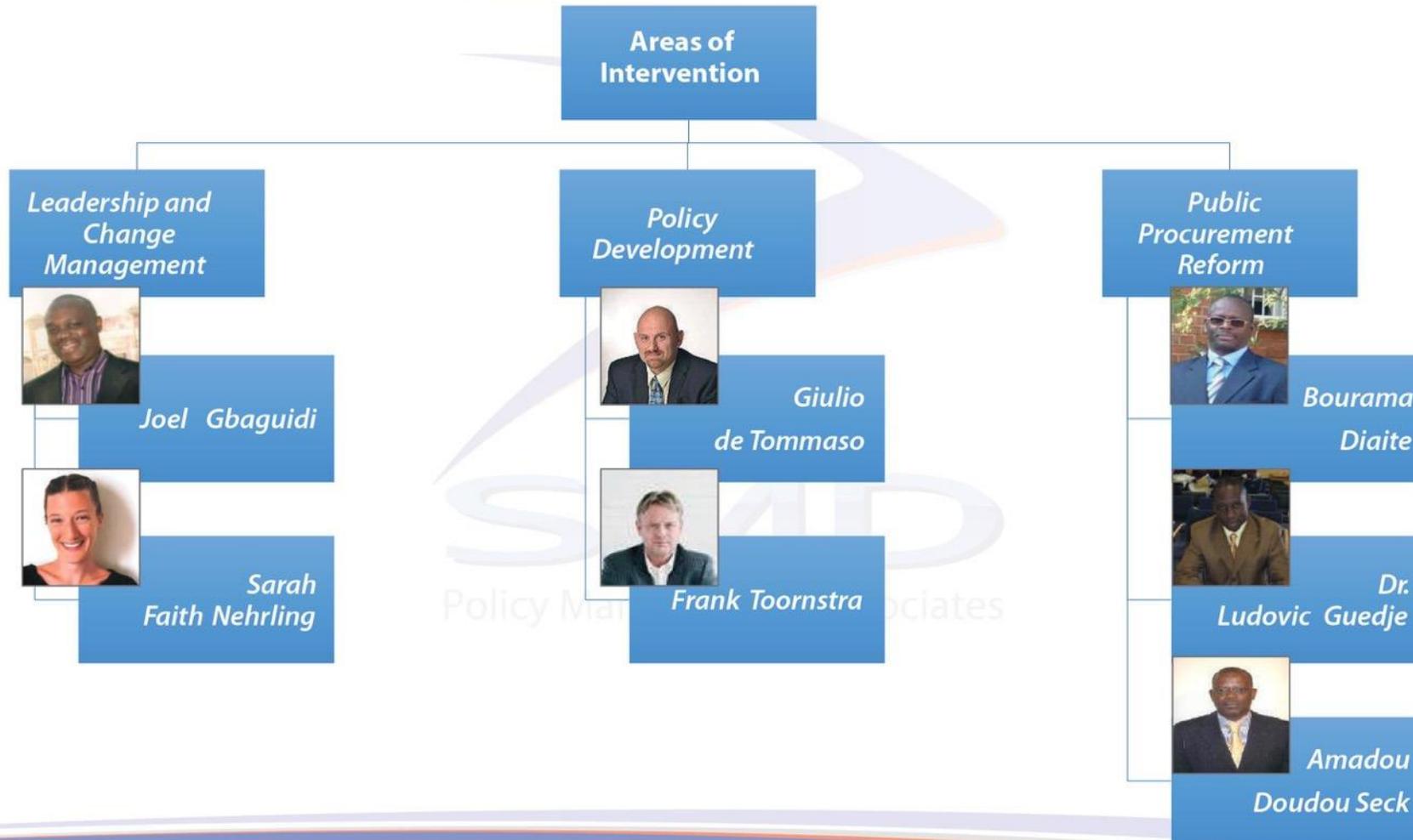
OUR TEAM OF ASSOCIATE CONSULTANTS

A SELECTION



OUR TEAM OF ASSOCIATE CONSULTANTS

A SELECTION



OUR TEAM

FROM AROUND THE GLOBE



Adama Konseiga



Aminata Mbaye



Sarah Faith Nehrling



Charles Goredema



Andy Wynne



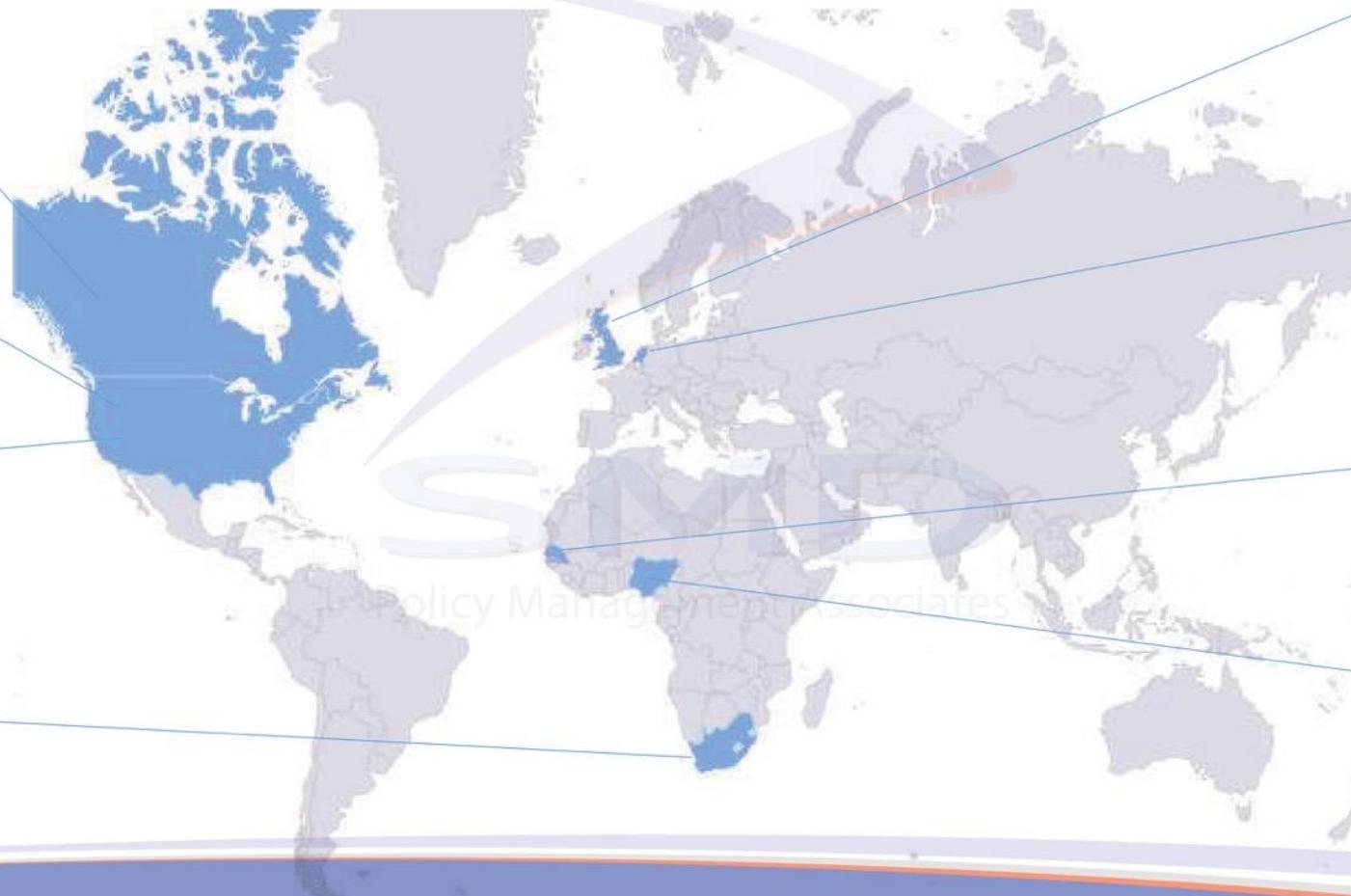
Frank Toornstra



Bourama Diaite



Dr. Adeyemo Adeboye



AREAS OF EXPERTISE



OUR SERVICES

TRAINING

- *7 Areas of Intervention*
- *Customized Training*



TECHNICAL ASSISTANCE

- *Access to a wealth of expertise*



RESEARCH AND TECHNICAL STUDIES

- *Drawing upon international perspectives*



OUR AREAS OF INTERVENTION



A SELECTION OF PAST ASSIGNMENTS



TRAINING



TRAINING ON PCM, FINANCE AND CONTRACT ISSUES & RESPONDING TO EU CALL FOR PROPOSALS (13th – 17th May 2019)

Client – Civil Society Organizations in The Gambia

Training on PCM, Finance and Contract issues &
Responding to EU Call for Proposals for Civil Society Organisations
in The Gambia
www.smd-associates.com SMD

PREPARING PROJECT PROPOSALS (25th – 29th Mar 2019)

*Client – MINISTRY OF TRADE, INDUSTRY AND
EMPLOYMENT (MoTIE)*



Capacity Building Training Programme on: Developing Project Proposals
- Officials from the Trade, Industry and Employment Sector -
www.smd-associates.com SMD



CUSTOMIZED TRAINING FOR THE SENIOR MANAGEMENT TEAM (7th – 12th Jan 2019)

Client – MINISTRY OF BASIC AND SECONDARY EDUCATION (MoBSE)



RESULTS-BASED BUDGETING (29th Oct – 02nd Nov 2018)

Client – Ministry of Trade, Industry, Regional Integration and Employment

WEB PORTAL MANAGEMENT AND INFORMATION SYSTEMS MANAGEMENT (22nd – 26th OCT 2018)

Client – Ministry of Finance and Economic Affairs, The Gambia



PROJECT PREPARATION AND PLANNING (22nd – 30th SEPT 2018): PREPARING “BANKABLE” DEVELOPMENT PROJECTS FOR FINANCING.

Client – Ministry of Higher Education, Research, Science and Technology, The Gambia



TRAINING



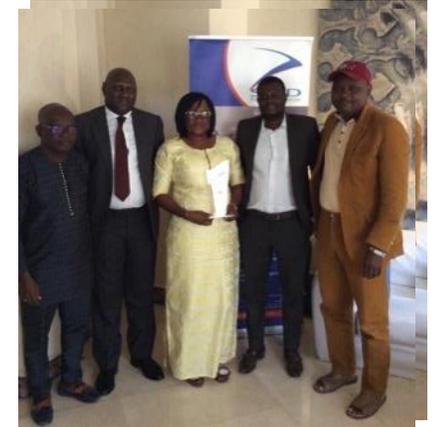
Capacity Building Training Programmes for Local Government Authorities – The Gambia, 2018

Client – GAMWORKS

(Rural Infrastructure Development Project)

Training Seminar on Managing Public Private Partnerships (PPP) and technical study visits with private / public sector officials responsible for managing PPP contracts in the Kingdom of Morocco, 2018

Client – Ministry of Finance and Economic Affairs, Benin



Develop a Five-Year Strategic Plan for The University of Gaston Berger – Saint Louis, Senegal, 2018 - 2022

Client – University of Gaston Berger

Client – University of Gaston Berger



Customized Training on Enterprise Risk Governance for Oil & Gas Sector, Senegal, 2018

*Client – Gambia National Petroleum Corporation
(Senior Management Team (SMT) of GNPC)*

Customized Capacity Building -Strategic Human Resource Management – Performance Management

Client – Ministry of Petroleum and Energy, The Gambia, 2017



Study Tour to Public Procurement Regulatory bodies of Sénégal, PetroSen, The Gambia Public Procurement Authority (GPPA) and The Gambia National Petroleum Company (GNPC). This was a Technical visit for the Leadership of State Procurement Bureaus of Nigeria and Officials from GNPC, for knowledge sharing and benchmarking international good practices, 2018

Partners– ARMP, DCMP, PetroSen, GPPA, GNPC & SMD





Training for strengthening of Result Based Management (RBM) for University Gaston Berger
Senegal, 2015
Client: University Gaston Berger

Project Coordinator's Forum
Senegal, 2016
Client: World Bank-funded project



Legislative oversight: The role of Legislatures in the context of PFM reforms - Chairman PAC and Members of Parliament, Auditor General
Nigeria, 2015
Client: World Bank-funded project

TRAINING



Public Procurement Management
Senegal, 2017
Client: Various

Strategic Planning and Results-Based Budgeting
Senegal, 2016
Client: Various





**Results-Based Monitoring and Evaluation of Public Projects,
Programs and Policies**
Senegal, 2016
Client: Various

External Audit: Processes, Tools and Methodology
Nigeria, 2016
Client: World Bank funded-project

Policy Management Associates



FOLLOWING SMD TRAINING, PARTICIPANTS COMMENTED ON THEIR EXPERIENCE...



Ebnezass Bayode
Project Coordinator
PSGRDP Project
Kogi State, Nigeria

"The trainer was in a class of his own – in terms of the quality, quality of delivery, quality of materials. I found the training very useful and very relevant to my work."

"This workshop was very, very good. It is something I would recommend to a wider aspect... of government."



Amudou Chukwudi Goddy
Auditor General
Delta State, Nigeria



Goddey Gborogen
Internal Auditor
Project SEEFOR,
Delta State, Nigeria

"The programme has been very interactive"

SMD
Policy Management Associates

TECHNICAL ASSISTANCE



TECHNICAL ASSISTANCE



Development of an M&E framework for the IEC of priority health programs

Senegal, 2016

Client: National Health Education and Information Service (SNEIPS) & USAID



Facilitation of a strategic planning workshop for EITI

Senegal, 2016

Client: National Committee on Extractive Industries Transparency Initiative (EITI-Senegal) and Canadian Agency



TECHNICAL ASSISTANCE



Implementation of the Organic Law in relation to Finance Laws (LOLF) and the General Regulations on Public Accounts (RGCP)

Capacity Building for Budgetary Policies

Togo, 2016

Client: African Development Bank and Government of Togo



The Maiden Audit Forum for Stakeholders

Delta State, Nigeria, 2016

Project SEEFOR (State Employment and Expenditure for Results)



TECHNICAL ASSISTANCE



Technical support mission for the training of executives of ADETIC
Chad, 2017

Client: Agence de Développement des technologies de l'information et de la communication (ADETIC)



Implementation of Results-Based Management strategies and Monitoring and Evaluation of public projects and programmes
Chad, 2017

Client: The Agency for the Management of Public Works projects in Senegal (AGETIP)



WORLD BANK GROUP

UPCOMING TRAINING OPPORTUNITIES



TRAINING PROGRAMME

2019

TITLE & VENUE		MODULE (S)	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Strategic Human Resource Management and Emerging Issues I SMD Centre of Excellence Senegal	Module 1: Fundamentals of HR Management		14th – 18th											
	Module 2: Public Sector HR Management Theory and Practice: Lessons from International Experience		21st – 25th											
Strategic Planning & Results-Based Budgeting Lagos, Nigeria	Module 1: Strategic Planning		21st – 25th											
	Module 2: Results-based Budgeting		28th – 1st											
Driving Performance – Talent Management & Succession Planning SMD Centre of Excellence Senegal				4th – 8th										
Project Management SMD Centre of Excellence Senegal	Module 1: Identification and Preparation			4th – 8th										
	Module 2: Project Planning and Implementation			11th – 15th										
	Module 3: Planning and Implementation of Projects with Microsoft Project			18th – 22nd										

TRAINING PROGRAMME

2019

Communication for Development Professionals SMD Centre of Excellence The Gambia		18th – 22nd												
Public Procurement Management SMD Centre of Excellence Senegal	Module 1: Public Procurement Regulatory Governance	18th – 22nd												
	Module 2 : Public Procurement Audit	25th – 1st												
Electronic Document Management System (EDMS) SMD Centre of Excellence Senegal		25th – 1st												
Driving Performance - Talent Management & Succession Planning SMD Centre of Excellence The Gambia		25th – 1st												
IT Security SMD Centre of Excellence The Gambia		4th – 8th												
Results-based Monitoring & Evaluation SMD Centre of Excellence Senegal	Module 1: Implementation Monitoring of projects & programs	4th – 8th												
	Module 2: Evaluation Methodologies & Knowledge Management	11th – 15th												

TRAINING PROGRAMME

2019

Public Procurement Management 1 Abuja, Nigeria	Module 1: Sensitization on Public Procurement Reforms					6th – 10th								
	Module 2: Public Procurement Management					13th – 17th								
Public Financial Management - Audit and Risk Management SMD Centre of Excellence The Gambia	Module 1: Internal Audit					20th – 24th								
	Module 2: Risk Management					27th – 31st								
Public Procurement Management 2 SMD Centre of Excellence The Gambia	Module 1: Public Procurement Regulatory Governance					20th – 24th								
	Module 2 : Public Procurement Audit					27th – 31st								
Public Debt Management SMD Centre of Excellence The Gambia							3rd – 7th							
Managing the Training Function SMD Centre of Excellence The Gambia							10th – 14th							

TRAINING PROGRAMME

2019

<p>Project Management</p> <p>SMD Centre of Excellence Senegal</p>	<p>Module 1: Identification and Preparation</p>									5th – 9th					
	<p>Module 2: Planning and Implementation tools</p>									12th – 16th					
	<p>Module 3: Planning & Implementation with Microsoft Project</p>										19th – 23rd				
<p>Finance for Non-Financial Managers</p> <p>SMD Centre of Excellence Senegal</p>											26th – 30th				
<p>Leadership and Change Management - in the Public Sector</p> <p>SMD Centre of Excellence The Gambia</p>											19th – 23rd				
<p>Practicing Strategic Human Resource Management Abuja, Nigeria</p>	<p>Module 1: Introduction and Principles</p>											12th – 16th			
	<p>Module 2: Performance Management</p>											19th – 23rd			
<p>Strategic Planning & Results-based Budgeting</p> <p>SMD Centre of Excellence Senegal</p>	<p>Module 1: Strategic Planning</p>											26th – 30th			
	<p>Module 2: Results-based Budgeting</p>												2nd – 6th		
<p>“Bankable” Project: How to Write A Winning Project Proposal - Business Case & Intervention Summary</p> <p>SMD Centre of Excellence The Gambia</p>													2nd – 6th		

TRAINING PROGRAMME

2019

Risk Management for Development Projects, Programs and Operations SMD Centre of Excellence The Gambia										9th – 13th			
Advanced Office Management & Effective Administration Skills SMD Centre of Excellence The Gambia										16th – 20th			
Strategic Planning Workshop SMD Centre of Excellence Senegal										23rd – 27th			
Effective Financial Scrutiny and Oversight SMD Centre of Excellence Senegal	Module 1: External Audit									16th – 20th			
	Module 2: Legislative Oversight									23rd – 27th			
Electronic Data Management System SMD Centre of Excellence Senegal										30th – 4th			
IT Security SMD Centre of Excellence Senegal											7th – 11th		
Finance for Non Financial Managers SMD Centre of Excellence Senegal											14th – 18th		

THANK YOU

For all your public sector management needs, consider SMD....

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SMD

Policy Management Associates

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 www.facebook.com/smd-policy-management-associates

 www.twitter.com/smdpma

 [www.youtube.com/smd policy management associates](http://www.youtube.com/smd-policy-management-associates)

" [The] SMD Experience was awesome – just keep it up!" – 2017 Public Procurement Management participant