

EXPERIENCE, EXPERTISE AND KNOW-HOW... DELIVERING RESULTS



EXPERIENCE, EXPERTISE AND KNOW-HOW...
DELIVERING RESULTS

OUR MISSION



To assist governments and other public institutions, implement results-based management strategies through:

- *Training and capacity development*
- *Technical assistance*
- *Research and Technical Studies*

SMD
Policy Management Associates

TECHNICAL SUPPORT



www.smd-associates.com

TECHNICAL SUPPORT TEAM

Banjul, The Gambia – Dakar, Senegal

Ext. Business
Development Associates:
Nigeria, Liberia Sierra
Leone & Ghana

Advisory
Board of Directors



Sana M. Darboe
CEO & President



Succeed T.C. Ufomadu
*Manager, Training &
Business Development*



Fatou Ndao
*Admin and
Finance Manager*



Gabriel C. Njie
Project Manager



Cecilia L. Cassell
*Admin & Finance
Officer*



Khadijah Jallow
*Business
Development
Officer*



Papa Ada Seck
*Training
Programme
Coordinator*



Gibril Darboe
*Programme
Assistant*



Iba Sy
*Public
Procurement
Specialist*



Hamet Sow
*Engineer –
Statistician
Economist*

ASSOCIATE CONSULTANTS



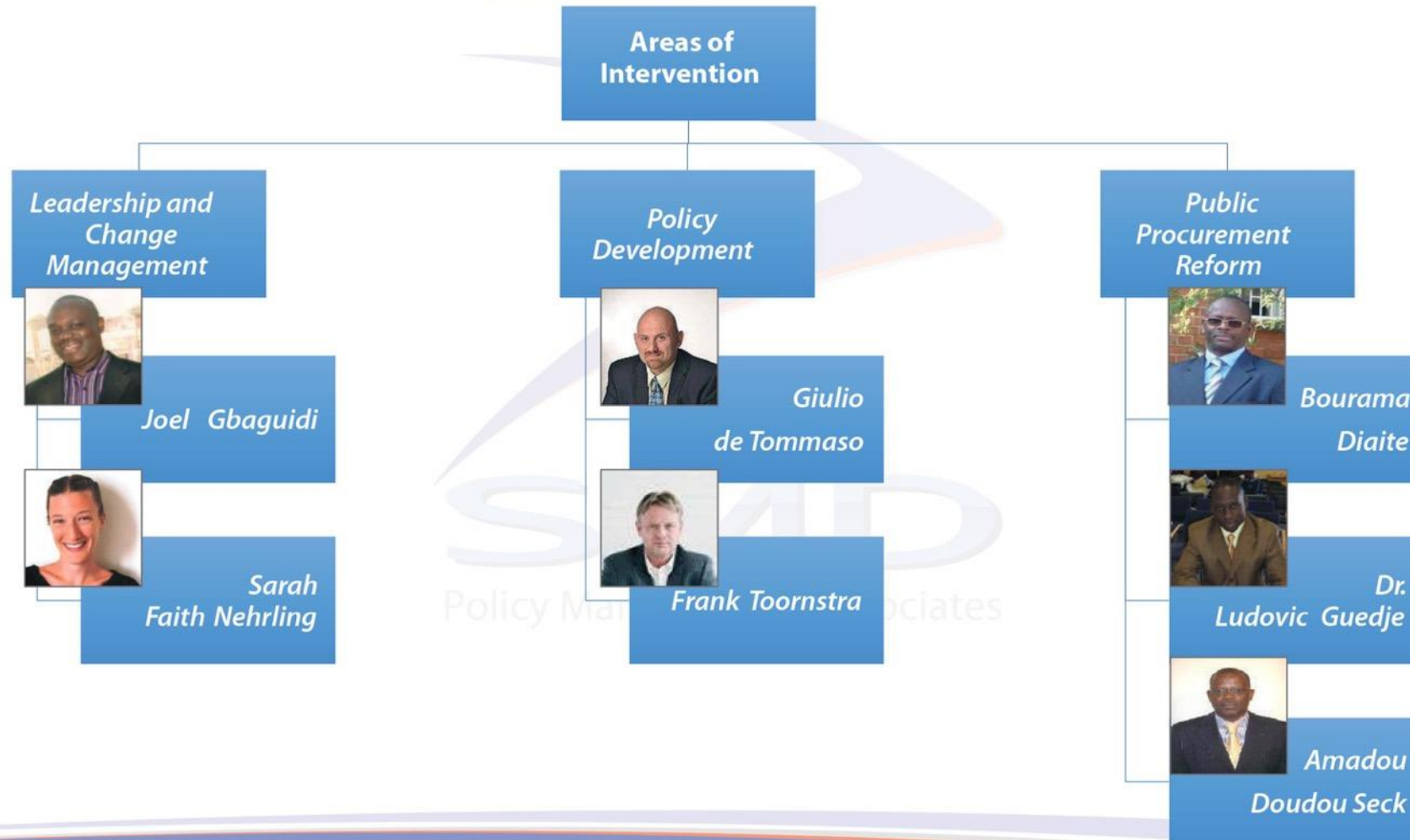
OUR TEAM OF ASSOCIATE CONSULTANTS

A SELECTION



OUR TEAM OF ASSOCIATE CONSULTANTS

A SELECTION



OUR TEAM

FROM AROUND THE GLOBE



Adama Konseiga



Aminata Mbaye



Sarah Faith Nehrling



Charles Goredema



Andy Wynne



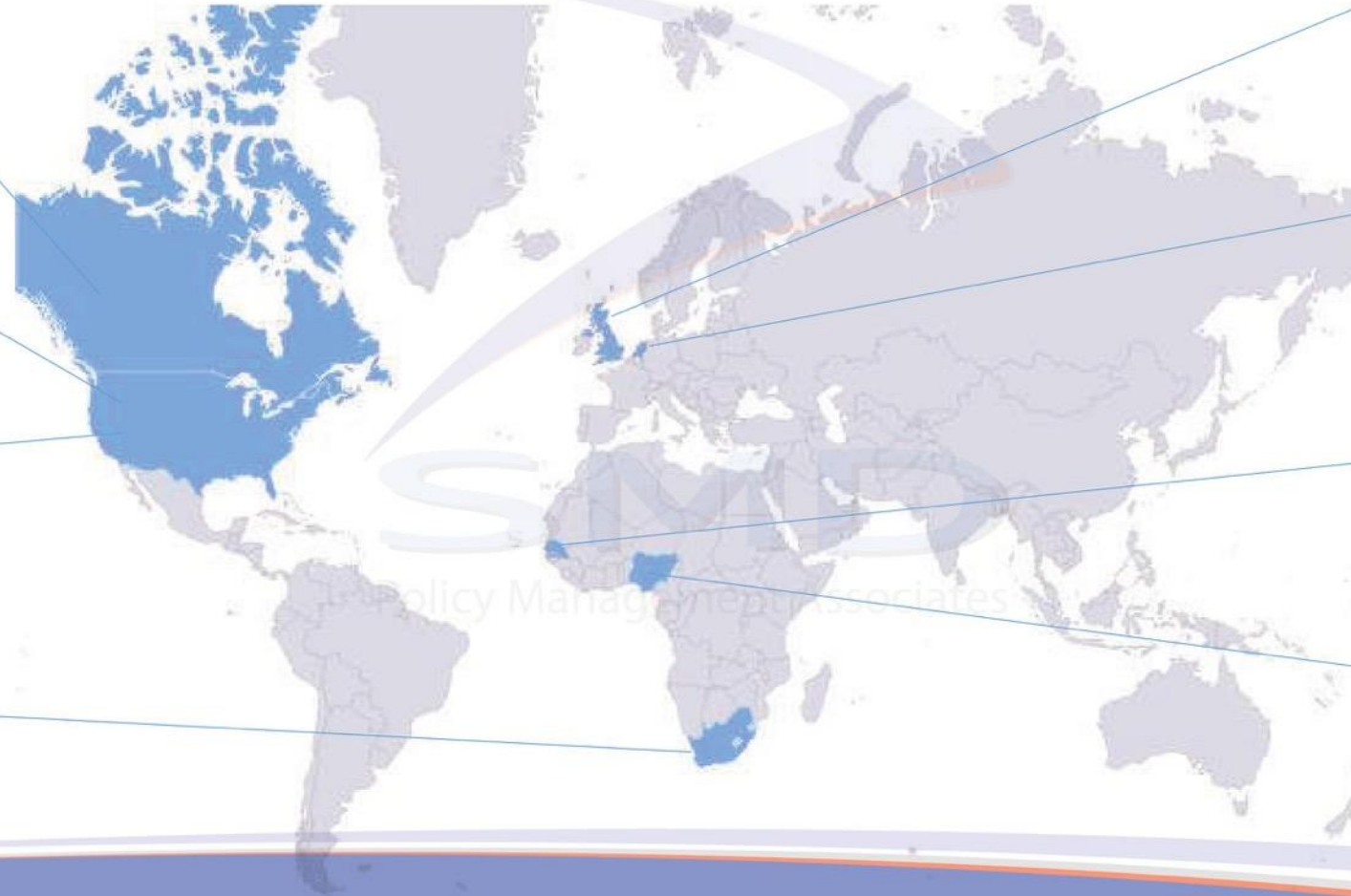
Frank Toornstra



Bourama Diaite



Dr. Adeyemo Adeboye



AREAS OF EXPERTISE



www.smd-associates.com

OUR SERVICES

TRAINING

- *7 Areas of Intervention*
- *Customized Training*



TECHNICAL ASSISTANCE

- *Access to a wealth of expertise*



RESEARCH AND TECHNICAL STUDIES

- *Drawing upon international perspectives*



OUR AREAS OF INTERVENTION



A SELECTION OF PAST ASSIGNMENTS



www.smd-associates.com

TRAINING



TRAINING ON PCM, FINANCE AND CONTRACT ISSUES & RESPONDING TO EU CALL FOR PROPOSALS (13th – 17th May 2019)

Client – Civil Society Organizations in The Gambia

PREPARING PROJECT PROPOSALS (25th – 29th Mar 2019)

*Client – MINISTRY OF TRADE, INDUSTRY AND
EMPLOYMENT (MoTIE)*



CUSTOMIZED TRAINING FOR THE SENIOR MANAGEMENT TEAM (7th – 12th Jan 2019)

Client – MINISTRY OF BASIC AND SECONDARY EDUCATION (MoBSE)



TRAINING



RESULTS-BASED BUDGETING (29th Oct – 02nd Nov 2018)

Client – Ministry of Trade, Industry, Regional Integration and Employment

WEB PORTAL MANAGEMENT AND INFORMATION SYSTEMS MANAGEMENT (22nd – 26th OCT 2018)

Client – Ministry of Finance and Economic Affairs, The Gambia



PROJECT PREPARATION AND PLANNING (22nd – 30th SEPT 2018): PREPARING “BANKABLE” DEVELOPMENT PROJECTS FOR FINANCING.

*Client – Ministry of Higher Education, Research,
Science and Technology, The Gambia*



TRAINING



Capacity Building Training Programmes for Local Government Authorities – The Gambia, 2018

Client – GAMWORKS

(Rural Infrastructure Development Project)

Training Seminar on Managing Public Private Partnerships (PPP) and technical study visits with private / public sector officials responsible for managing PPP contracts in the Kingdom of Morocco, 2018

Client – Ministry of Finance and Economic Affairs, Benin



Develop a Five-Year Strategic Plan for The University of Gaston Berger – Saint Louis, Senegal, 2018 - 2022

Client – University of Gaston Berger

TRAINING



Customized Training on Enterprise Risk Governance for Oil & Gas Sector, Senegal, 2018

*Client – Gambia National Petroleum Corporation
(Senior Management Team (SMT) of GNPC)*

Customized Capacity Building -Strategic Human Resource Management – Performance Management

Client – Ministry of Petroleum and Energy, The Gambia, 2017



Study Tour to Public Procurement Regulatory bodies of Sénégal, PetroSen, The Gambia Public Procurement Authority (GPPA) and The Gambia National Petroleum Company (GNPC). This was a Technical visit for the Leadership of State Procurement Bureaus of Nigeria and Officials from GNPC, for knowledge sharing and benchmarking international good practices, 2018

Partners– ARMP, DCMP, PetroSen, GPPA, GNPC & SMD

TRAINING



Training for strengthening of Result Based Management (RBM) for University Gaston Berger
Senegal, 2015
Client: University Gaston Berger

Project Coordinator's Forum
Senegal, 2016
Client: World Bank-funded project



Legislative oversight: The role of Legislatures in the context of PFM reforms - Chairman PAC and Members of Parliament, Auditor General
Nigeria, 2015
Client: World Bank-funded project

TRAINING



Public Procurement Management
Senegal, 2017
Client: Various

Strategic Planning and Results-Based Budgeting
Senegal, 2016
Client: Various



TRAINING



**Results-Based Monitoring and Evaluation of Public Projects,
Programs and Policies**
Senegal, 2016
Client: Various

External Audit: Processes, Tools and Methodology
Nigeria, 2016
Client: World Bank funded-project

Policy Management Associates



FOLLOWING SMD TRAINING, PARTICIPANTS COMMENTED ON THEIR EXPERIENCE...



Ebnezass Bayode
Project Coordinator
PSGRDP Project
Kogi State, Nigeria

"The trainer was in a class of his own – in terms of the quality, quality of delivery, quality of materials. I found the training very useful and very relevant to my work."

**"This workshop was very, very good.
It is something I would recommend to a wider
aspect... of government."**



Amudou Chukwudi Goddy
Auditor General
Delta State, Nigeria



Goddey Gborogen
Internal Auditor
Project SEEFOR,
Delta State, Nigeria

"The programme has been very interactive"

SMD
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TECHNICAL ASSISTANCE



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TECHNICAL ASSISTANCE



Development of an M&E framework for the IEC of priority health programs

Senegal, 2016

Client: National Health Education and Information Service (SNEIPS) & USAID



Facilitation of a strategic planning workshop for EITI

Senegal, 2016

Client: National Committee on Extractive Industries Transparency Initiative (EITI-Senegal) and Canadian Agency



TECHNICAL ASSISTANCE



Implementation of the Organic Law in relation to Finance Laws (LOLF) and the General Regulations on Public Accounts (RGCP)

Capacity Building for Budgetary Policies

Togo, 2016

Client: African Development Bank and Government of Togo



The Maiden Audit Forum for Stakeholders

Delta State, Nigeria, 2016

Project SEEFOR (State Employment and Expenditure for Results)



TECHNICAL ASSISTANCE



Technical support mission for the training of executives of ADETIC
Chad, 2017

Client: Agence de Développement des technologies de l'information et de la communication (ADETIC)



Implementation of Results-Based Management strategies and Monitoring and Evaluation of public projects and programmes
Chad, 2017

Client: The Agency for the Management of Public Works projects in Senegal (AGETIP)



UPCOMING TRAINING OPPORTUNITIES



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TRAINING PROGRAMME

2019

TITLE & VENUE		MODULE (S)	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Strategic Human Resource Management and Emerging Issues I SMD Centre of Excellence Senegal		Module 1: Fundamentals of HR Management	14th – 18th											
		Module 2: Public Sector HR Management Theory and Practice: Lessons from International Experience	21st – 25th											
Strategic Planning & Results-Based Budgeting Lagos, Nigeria		Module 1: Strategic Planning	21st – 25th											
		Module 2: Results-based Budgeting	28th – 1st											
Driving Performance – Talent Management & Succession Planning SMD Centre of Excellence Senegal				4th – 8th										
Project Management SMD Centre of Excellence Senegal	Module 1: Identification and Preparation			4th – 8th										
	Module 2: Project Planning and Implementation			11th – 15th										
	Module 3: Planning and Implementation of Projects with Microsoft Project			18th – 22nd										

TRAINING PROGRAMME

2019

Communication for Development Professionals SMD Centre of Excellence The Gambia		18th – 22nd											
Public Procurement Management SMD Centre of Excellence Senegal	Module 1: Public Procurement Regulatory Governance	18th – 22nd											
	Module 2 : Public Procurement Audit	25th – 1st											
Electronic Document Management System (EDMS) SMD Centre of Excellence Senegal		25th – 1st											
Driving Performance - Talent Management & Succession Planning SMD Centre of Excellence The Gambia		25th – 1st											
IT Security SMD Centre of Excellence The Gambia		4th – 8th											
Results-based Monitoring & Evaluation SMD Centre of Excellence Senegal	Module 1: Implementation Monitoring of projects & programs	4th – 8th											
	Module 2: Evaluation Methodologies & Knowledge Management	11th – 15th											

TRAINING PROGRAMME

2019

Strategic Human Resource Management and Emerging Issues II SMD Centre of Excellence The Gambia	Module 3: Organizational Development			11th – 15th										
	Module 4: Measuring and Managing Performance			18th – 22nd										
Leadership and Change Management - in the New Public Management Accra, Ghana				18th – 22nd										
Public Policy Management - Policy Analysis and Design Accra, Ghana				25th – 29th										
Managing the Training Function SMD Centre of Excellence Senegal					1st – 5th									
Effective Financial Scrutiny Abuja, Nigeria	Module 1: External Audit - Processes, Tools and Methodology				1st – 5th									
	Module 2: Legislative Oversight				8th – 12									
Advanced Office Management & Effective Administration Skills SMD Centre of Excellence The Gambia					22nd – 26th									
Public Financial Management - Preparing a Results-based Budget SMD Centre of Excellence Senegal	Module 1: Macroeconomics and the Budget					6th – 10th								
	Module 2: Programme Budgeting					13th – 17th								

TRAINING PROGRAMME

2019

Public Procurement Management 1 Abuja, Nigeria	Module 1: Sensitization on Public Procurement Reforms					6th – 10th							
	Module 2: Public Procurement Management					13th – 17th							
Public Financial Management - Audit and Risk Management SMD Centre of Excellence The Gambia	Module 1: Internal Audit					20th – 24th							
	Module 2: Risk Management					27th – 31st							
Public Procurement Management 2 SMD Centre of Excellence The Gambia	Module 1: Public Procurement Regulatory Governance					20th – 24th							
	Module 2 : Public Procurement Audit					27th – 31st							
Public Debt Management SMD Centre of Excellence The Gambia							3rd – 7th						
Managing the Training Function SMD Centre of Excellence The Gambia							10th – 14th						

2019

Results-based Management SMD Centre of Excellence The Gambia	Module 1: Context, Principles and Lessons Learned						17th – 21st						
	Module 2: RBM Tools and Application in the Public Sector						24th – 28th						
Results-based Monitoring and Evaluation Lagos, Nigeria	Module 1: Implementation Monitoring of projects & programs							1st – 5th					
	Module 2: Evaluation Methodologies & Knowledge Management							8th – 12th					
	Module 3: Implementation Monitoring with Microsoft Project							15th – 19th					
Internal Audit SMD Centre of Excellence Senegal	Module 1: Internal Audit – tools and methodologies							22nd – 26th					
	Module 2: Risk Management							29th – 2nd					
Program-based Budgeting SMD Centre of Excellence Senegal									5th – 9th				
External Audit - Processes, Tools and Methodology SMD Centre of Excellence The Gambia									12th – 16th				

TRAINING PROGRAMME

2019

Project Management SMD Centre of Excellence Senegal	Module 1: Identification and Preparation								5th – 9th				
	Module 2: Planning and Implementation tools								12th – 16th				
	Module 3: Planning & Implementation with Microsoft Project								19th – 23rd				
Finance for Non-Financial Managers SMD Centre of Excellence Senegal									26th – 30th				
Leadership and Change Management - in the Public Sector SMD Centre of Excellence The Gambia									19th – 23rd				
Practicing Strategic Human Resource Management Abuja, Nigeria	Module 1: Introduction and Principles								12th – 16th				
	Module 2: Performance Management								19th – 23rd				
Strategic Planning & Results-based Budgeting SMD Centre of Excellence Senegal	Module 1: Strategic Planning								26th – 30th				
	Module 2: Results-based Budgeting									2nd – 6th			
“Bankable” Project: How to Write A Winning Project Proposal - Business Case & Intervention Summary SMD Centre of Excellence The Gambia										2nd – 6th			

TRAINING PROGRAMME

2019

Risk Management for Development Projects, Programs and Operations SMD Centre of Excellence The Gambia									9th – 13th			
Advanced Office Management & Effective Administration Skills SMD Centre of Excellence The Gambia									16th – 20th			
Strategic Planning Workshop SMD Centre of Excellence Senegal									23rd – 27th			
Effective Financial Scrutiny and Oversight SMD Centre of Excellence Senegal	Module 1: External Audit								16th – 20th			
	Module 2: Legislative Oversight								23rd – 27th			
Electronic Data Management System SMD Centre of Excellence Senegal									30th – 4th			
IT Security SMD Centre of Excellence Senegal										7th – 11th		
Finance for Non Financial Managers SMD Centre of Excellence Senegal										14th – 18th		

2019

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THANK YOU

For all your public sector management needs, consider SMD....





Lot N°61 3rd & 4th Floor - Bande Verte VDN P.O. BOX 4695 Dakar /SN

☎ Office : +221 33 867 53 42 Mobile : +221 70 889 52 00

✉ info@smd-associates.com 🌐 www.smd-associates.com

SMD

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 www.twitter.com/smdpma
 [www.youtube.com/smd policy management associates](http://www.youtube.com/smd-policy-management-associates)

" [The] SMD Experience was awesome – just keep it up!" – 2017 Public Procurement Management participant